

## **“Updates on the AACVPR Strategic Plan, Value Based Care & Million Hearts Cardiac Rehabilitation Change Package”**

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**AACVPR President Elect 2018-2019**

## Learning Objectives

- *Discuss AACVPR 2018/2019 strategic plan and association **value based program** updates.*
- *Describe the **value based care** approaches using the Million Hearts Cardiac Rehab Change Package.*

## Financial Disclosure

No financial disclosures.

## Mission, Vision & Value

***Mission:*** To reduce morbidity, mortality, and disability from cardiovascular and pulmonary disease through education, prevention, rehabilitation, research, and disease management.

***Vision:*** 3 Year Strategic Plan (Evolving Membership, Implementing Value Based Care -VBC, Creating Science Discovery)

***Value:*** Enrich each members' professional development to deliver VBC to patient populations which we serve.

## 2018-2019 Board of Directors



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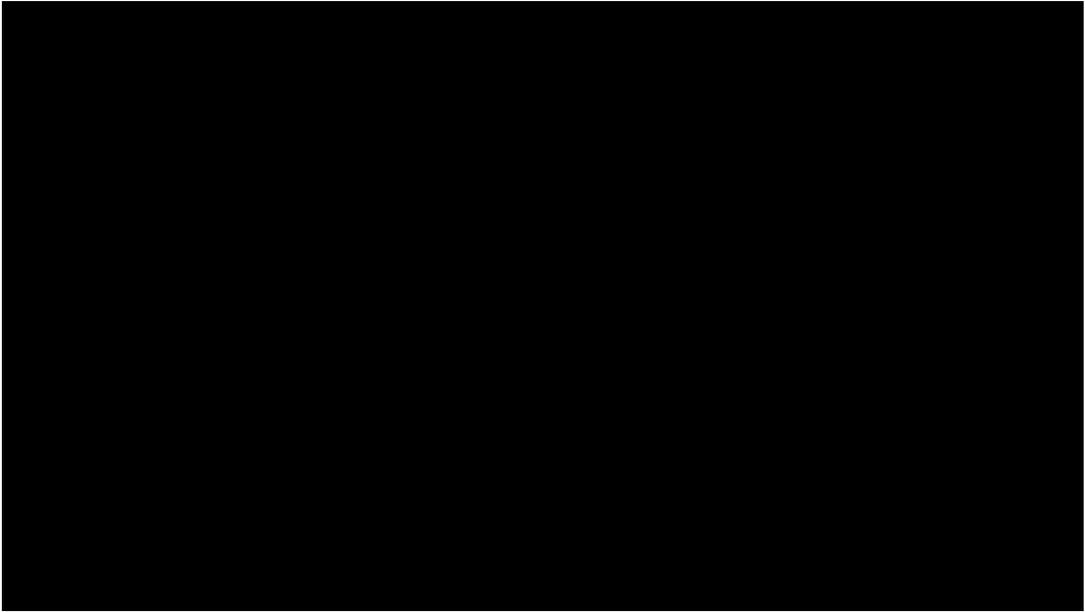


**Todd Brown**  
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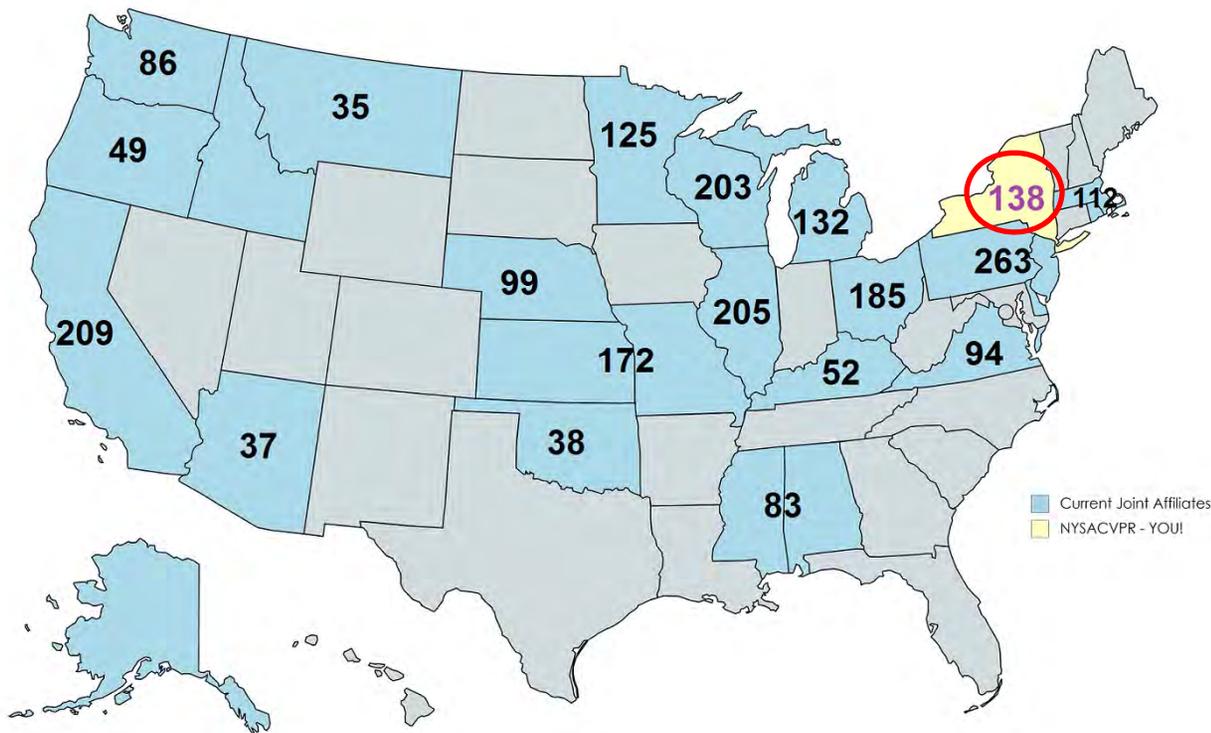
# AACVPR The Value of the Association Services

American Association of Cardiovascular  
and Pulmonary Rehabilitation

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- Membership 3,500+
  - Masters & Fellows: 400+
  - 35 Active Local Affiliates
    - *19 Joint Affiliates*
- 
-

In good company...



**63%**  
*of all current  
AACVPR  
members hold  
Joint Affiliate  
membership*

## The Value & Benefits to NYSACVPR Members

- **EducationAdvantage** membership at highly discounted rate
  - 10+ webinars & CE
  - *\$650+ worth of education annually*
  - NYSACVPR + National AACVPR membership covered in one dues payment
  - *Subsequent Annual Dues will be equal to the set rate by AACVPR for Joint Affiliate Members (currently \$220)*
- Access to AACVPR website & resources
- Legislative Updates
- Eligibility for AACVPR certification, volunteerism and Registries
- *JCRP and News & Views*
- Discounted educational products and Annual Meeting registration





## ■ **Goal #1: Membership**

- *Assess value of membership and assure compelling member value proposition.*
- *Develop and enhance models of membership.*
- *Focus on the following three strategies to increase membership retention and recruitment: recruiting emerging professionals, improving retention rate, working with vendors to market membership.*
- *Target emerging professionals to increase membership and involvement in the organization.*

- **Goal #1: Membership ACTIONS**
  - *Recent Membership Needs Assessment Survey*
  - *Evaluation of new ways to offer membership (eg. Program Membership, Bundling, Enhanced Joint Affiliation Offerings)*
  - *Development of new, targeted campaigns*
  - *Task Force dedicated to defining and engaging Emerging Professionals in cardiac and Pulmonary Rehab*
  - *Board Actions to be taken FY2019 and beyond*

## ■ Coming Soon!

- *New Opportunities for recruiting students and new-to-the field professionals*
- *Enhanced Online Education Access*
- *Easier access to AACVPR CEs through Local NYSACVPR programming*
- *And coming soon.....*

# Coming Soon... NYSACPR Web Site



BECOME A WISCPHR VOLUNTEER

HELP PAVE THE ROAD FOR THE FUTURE OF CARDIAC AND PULMONARY REHABILITATION

## WISCPHR Public News

**Webcast Presentation - RECORDING IS NOW AVAILABLE!**

By: [Andrew Miller](#), 2 months ago

Topic: Treating Tobacco Use and Dependence: An Evidence-Based Approach to Help Your Patients Quit  
Presenter: Allison Gorrilla, MPH, Southeastern Outreach ... [More](#)

## Upcoming Events

**WISCPHR BOD Meeting**

Nov 13, 11:30 AM - 2:00 PM (CT)





# Value Based Association Priorities

## Affiliate Link

- Joint Affiliate membership  
Outstanding Affiliate  
Award

## Strategic Relationships

- **Million Hearts Campaign CR Collaborative- strengthen partnerships to advocate increasing CR Referral, Enrollment & Adherence**
- **CDC Office of Smoking Health 2019 Year of Cessation**

## Advocacy

- **Accessibility**
- **Fiscal viability**
- **Regulatory impact**
- **Value Based Care**
- **Education**
  - **Lawmakers**
  - **Providers**
  - **Consumers**

## Certification/Registry/PM

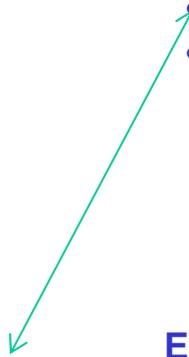
- Online cert application
- Experts panels
- National registry development
- Outcomes tracking
- Performance Measures

## Education

- Webcasts
- Best Practice Essentials series
- Annual Meeting
- Web site

## Research and Innovation

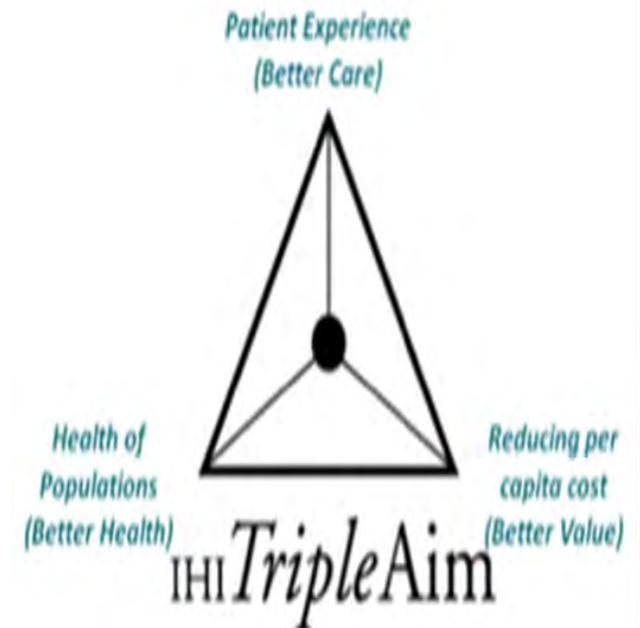
- Data Analytics Center
- Evidence-based care
- Define standards
- Credibility
- Instigating change
- Position papers
- Innovation Award



## WHY - Value Based Care (VBC)

- **Health care reform has attempted to drive major health care policy (creation or changes) to governmental policy that affects health care delivery.**
- **Broaden the population that receives health care coverage** through either public sector insurance programs or private sector insurance companies
- Improve the access to health care specialists
- Improve the **quality** of health care
- Give **more care** to citizens
- **Decrease the cost** of health care

$$\text{Value} = \frac{\text{Quality}}{\text{Cost}}$$

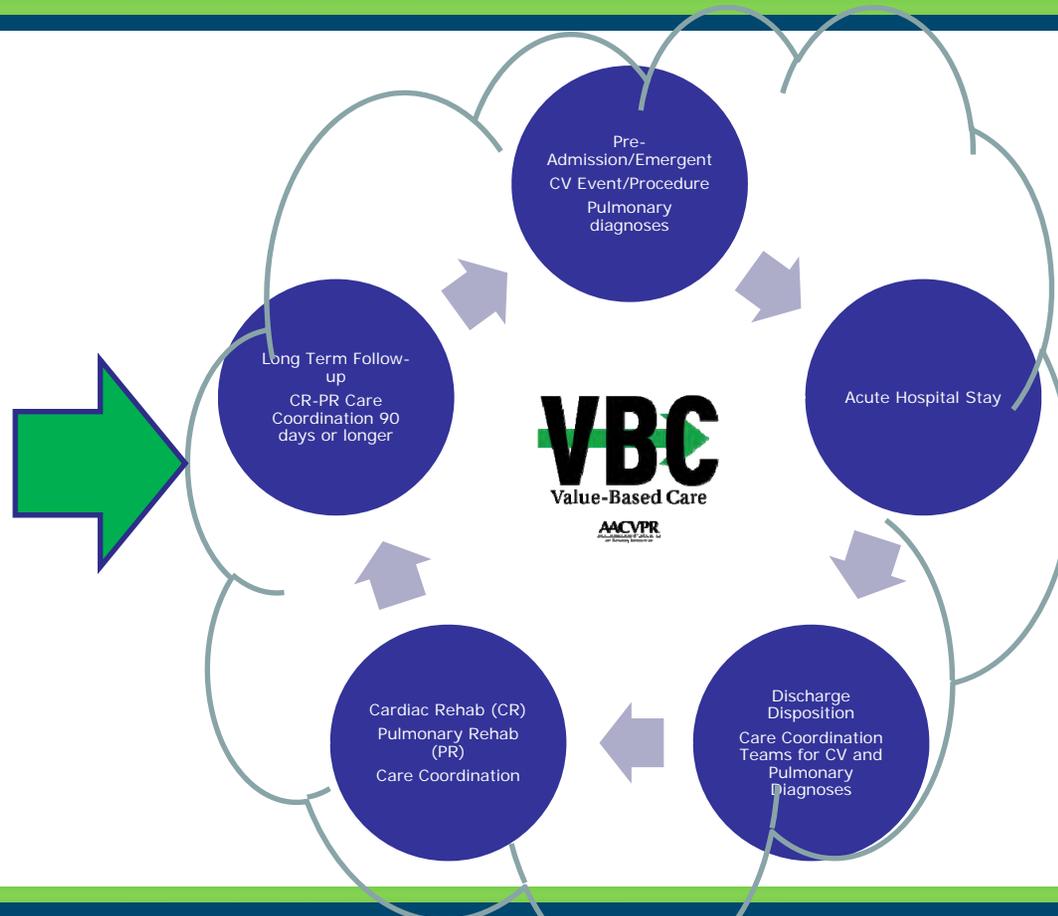


## VBC Management

- Defined as a management model based on ensuring that all activities carried out by a hospital/program/personnel are justified by **adding value to the healthcare encounter and patient experience.**
- VBC emphasizes the importance of accountability to deliver good process to improve clinical practice skills (**VBC is the value counterpart of Evidence Based Practice**).
- **VBC is more than just an initiative** – it has become (healthcare practice purpose + healthcare values), who we are as an organization.

[http://www.valuebasedmanagement.net/faq\\_what\\_is\\_value\\_based\\_management.html](http://www.valuebasedmanagement.net/faq_what_is_value_based_management.html)

*VBC- CV and Pulmonary Services is no longer provided in silos – Shifting to episodic continuum of care as part of population health management*



## WHAT is Value Based Care

**Value-based care is delivering the best quality patient care with regards to the cost of that care through data-driven analysis and service improvement. To this end the Value Base Care Initiative will create resources which will assist cardiac & pulmonary rehabilitation professions:**

- **Assign accountability**
- **Target efficiencies**
- **Strategize operational transformation**
- **Restructure the care delivery model**
- **Effective technology solutions in management**
- **Ultimately improve the patient and practitioner experience**

[www.aacvpr.org/VBC-Value-Based-Care](http://www.aacvpr.org/VBC-Value-Based-Care)



## ■ Goal #2: Value Based Care

- *Create resources designed to help programs redesign and become more efficient to better align with value-based care (VBC).*
- *Investigate non-traditional models of cardiac and pulmonary rehabilitation and how they complement traditional delivery models.*
- *Explore incorporating delivery reform into program certification requirements that would be aligned with the registries.*
- *Explore non-traditional CR/PR populations that could benefit from services currently provided in cardiac and pulmonary rehabilitation program settings. (PAD, diabetes, cardio onc)*

### ■ **Goal #2: Value Based Care ACTIONS**

- *Ongoing resource development with dedicated website section*
  - <http://www.aacvpr.org/VBCRepository>
- *Education at the local and national level, targeted education for state leadership*
- *Advocacy work with regulatory agencies (eg. CMMI)*
- *Collaboration with like-minded organizations*

# Value Base Care Repository

## VBC Value-Based Care

AACVPR

Quality patient care is at the core of all we do. Value-based care is delivering the best quality patient care with regards to the cost of that care through data-driven analysis and service improvement. The Value-based care Initiative provides resources which assist cardiac & pulmonary rehabilitation professionals to:

- Assign accountability.
- Target efficiencies.
- Strategic operational transformation.
- Restructure the care delivery model.
- Implement effective technology solutions in management.
- Ultimately improve the patient and practitioner experience.

Our partnership with Million Hearts, a branch of the Center for Disease Control, has resulted in the new Cardiac Rehabilitation Change Package, released at the 33rd AACVPR Annual Meeting.



[PDF Download](#) | [Website](#)

View all previously-posted resources on the [VBC Resource Repository](#).

### Recent Webcasts

**WEBCAST**  
 CONTINUOUS  
 ECG  
 TELEMETRY  
 MONITORING  
 IN CR

**WEBCAST**  
 GROUP  
 SCREENING  
 THROUGH  
 VALUE-BASED  
 MANAGEMENT  
 PRINCIPLES

**WEBCAST**  
 FACILITATING  
 REFERRAL &  
 PARTICIPATION  
 OF ELIGIBLE  
 PATIENTS TO  
 CR AND PR

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# AACVPR Website: Value Based Care

## Turnkey Enrollment and Adherence Strategies

### Admin

- [12-Month Cardiovascular Condition Episode \(Bundle\)](#)
- [Connecting with Psychosocial Providers](#)
- [CR Referral Performance Measures in a Quality Improvement System](#)
- [Establish a Philanthropic Fund](#)
- [Group Screening](#)
- [Inpatient Liaison for Outpatient CR \*\[inpatient tracking form\]\*](#)
- [Reduce the Delay from Discharge to Enrollment](#)

### Exercise

- [Accelerated Use of CR \*\[sample schedule\]\*](#)
- [ECG Monitoring Based on Clinical Need](#)
- [Open Gym \*\[sample schedule\]\*](#)
- [Safe Start Self-Pay](#)

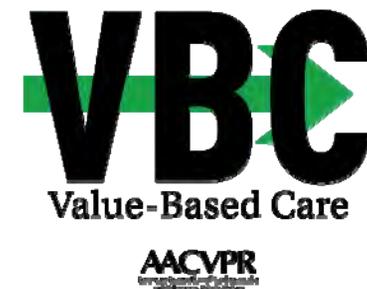
### Behavior

- [Diabetes Education](#)
- [Establish Standard of Care for Anxiety and Depression](#)
- [Medication Adherence](#)
- [Motivational Interviewing](#)
- [Self-Management](#)
- [Use of Text Messaging and Mobile Apps](#)
- [Use of Video](#)

### Nutrition

- [Incorporating RDNs into CR](#)
- [Nutrition Assessment in CR](#)

<http://www.aacvpr.org/VBCRepository>



# VBC Committee 2019

- **RESOURCE REPOSITORY:** <http://www.aacvpr.org/VBC-Value-Based-Care>
- **AFFILIATE LEADER PARTNERSHIP:** Shark Tank II—June 22 & 23 in Chicago, IL.
- **VBC TURNKEY STRATEGIES**
  - *The Data and Value of PR, Utilizing the EMR for Automatic Referrals, Maximizing Referrals & Enrollments to PR*
  - *Anxiety & Depression in PR, ExRx for PR*
- **VBC WEBINARS:**
  - *Nutrition in CR & PR*
  - *Medication Adherence in CR & PR*
  - *The data and value of Pulmonary Rehabilitation*
- **BEST PRACTICE PROJECT AT EACH AFFILIATE SOCIETY MEETING**
  - *IL, WI, MO-KS, Upper Plains, NY, OH, MN, OK, Northwest*
  - *Interactive discussion/identifying needs and best practice to help direct future resources*
- **ANNUAL MEETING EDUCATIONAL OPPORTUNITIES:**
  - *Breakout and Roundtable discussion*
- Commitment to identifying opportunities in pulmonary as well as cardiac rehabilitation

## What is Your Role in VBC?

- Share the scientific data of the clinical benefits of CR/PR
- Obtain Administration Buy-In with data leverage
- Articulate & leverage patient benefits of CR & PR- know your registries outcomes
- Understand Financial Impact of these services
- Engage your CV/Pulmonary Inpatient & Outpatient Teams (Physicians, NPs, PAs, Care Managers, Social Workers, etc)
- Apply the TurnKey Strategies
- Always collaborate with a wide net of stakeholders- you never know who will be champions of CR/PR

## What Metrics are Important, to Whom and Why?

### ■ **Payers/Hospital Administration**

- *Cost per patient episode*
- *Readmission Rate*
- *Excess Days in Acute Care (readmission, ED, observation)*
- *HCAHPS*
- *Mortality*

### ■ **Cardiac Rehab Programs**

- *Number of referrals (including source) vs number enrolled*
- *Time to enrollment (wait time)*
- *Number of visits*
- *\*Clinical Outcomes/Performance Measures (CR & PR)\**

### ■ Patients

- *Satisfaction with healthcare experience*
- *Morbidity / Mortality (are they getting better)*
- *Excess Days in Acute Care*
- *Meaningful Clinical Outcomes (Performance Measures)*
  - **CR:** FC, BP control, Depression, Tobacco Intervention
  - **PR:** Dyspnea, FC, QOL
  - Success with **self management strategies**

*~The point is, all are intertwined but priorities do not perfectly align~*

**Value Based Payment Attempts to Link These Metrics**

## Bundled Payments for Care Improvement Advanced “BPCI-A”

- New version of BPCI began in October, 2018 next cycle 2020
- 90-day episode bundled payment based on CMS “target price”
- Payment is tied to performance on quality measures, such as
  - *All-cause hospital readmission measure*
  - *30-day all cause mortality*
  - *patient satisfaction*
- *You will want to be involved if your hospital is considering participation-you have a service of value to offer episodic care of cardiovascular & pulmonary chronic disease.*
- <https://innovation.cms.gov/initiatives/bpci-advanced>

# Million Hearts<sup>®</sup> 2022 Aim: *3 priorities to prevent a Million CV deaths in 5 yr*

Keeping People Healthy

Optimizing Care



Priority Populations



# Million Hearts<sup>®</sup> 2022

## *Priorities and Goals*

### Keeping People Healthy

Reduce Sodium Intake

Decrease Tobacco Use

Increase Physical Activity

### Optimizing Care

Improve ABCS\*

Increase Use of Cardiac Rehab

Engage Patients in  
Heart-healthy Behaviors

### Improving Outcomes for Priority Populations

Blacks/African-Americans with Hypertension

35-64 year olds due to rising event rates

People who have had a heart attack or stroke

People with mental and/or substance use disorders who smoke

\*Aspirin, Blood pressure control, Cholesterol management, Smoking cessation



2022 Targets: 20% improvement in sodium, tobacco, physical activity; 80% on the ABCS; 70% participation in cardiac rehab

# Million Hearts CR Collaborative

- In November 2015 ....
- Million Hearts, CDC and 50+ other organizations and individuals established the Cardiac Rehabilitation Collaborative (CRC), with the expressed mission to enact initiatives to increase cardiac rehabilitation
  - *Referral*
  - *Enrollment .... Targeting 70% enrollment by 2022!*
  - *Compliance*



# Million Hearts® CR Collaborative

## Participating Organizations

- Agency for Healthcare Research and Quality
- Alliant Quality
- American Assoc of Cardiovascular and Pulmonary Rehabilitation
- American Asso of Nurse Practitioners
- American Academy of Family Practice
- American College of Cardiology
- American College of Physicians
- American College of Sports Medicine
- American Council on Exercise
- America's Essential Hospitals
- American Heart Association
- American Hospital Association/HRET
- Atrium Health
- Blue Cross Blue Shield Association
- ChanI Health
- Christiana Care
- Cleveland Clinic
- Clinical Exercise Physiology Assoc.
- CR Participants & Caregivers
- Duke University Health Systems
- Emory University/Emory Healthcare
- Enloe Medical Center
- Essentia Health
- Health Management Associates
- Healthcentric Advisors
- HealthInsight
- Heart Failure Society of America
- Home Health Quality Improvement
- Hospital of the University of PA
- Howard University
- Intelli Heart Services Inc.
- Johns Hopkins
- Kentucky Department of Health
- Lake Regional Health System
- Mended Hearts
- MedStar Health System
- Minnesota Department of Health
- Mission Health
- Missouri Department of Health and Senior Services
- Montana Department of Public Health
- Morehouse School of Medicine
- Mountain-Pacific Quality Health
- Moving Analytics
- National Institute on Aging
- National Heart, Lung, and Blood Institute
- National Medical Association
- National Minority Quality Forum
- NextGenRPM
- New York Department of Health
- Ohio State University
- U,S, Office of Personnel Management
- Patient is Partner
- PCORI
- Preventive CV Nurses Assoc.
- Qalldigm
- Relevate Health Group
- Relias
- Rush University Medical Center
- Seton Hall University
- St. Joseph Hospital
- Sustainable Healthy Communities, LLC
- Sutter Health
- TMF Health Quality Institute
- University Hospitals
- UC Davis
- UC Los Angeles
- U of Pennsylvania
- U of Pittsburg
- U of Vermont Health Network
- Vanderbilt University
- Veterans Health Administration
- Visiting Nurse Service of NY
- WomenHeart

**275**

CR professionals, clinicians and health care team members, QI specialists, hospital and health system administrators, CR participants and their family members, payer representatives, and innovators.

Email [MillionHeartsCRC@cdc.gov](mailto:MillionHeartsCRC@cdc.gov) to join the Million Hearts® CRC

# Million Hearts®/AACVPR Cardiac Rehabilitation Change Package



Figure 1. Cardiac Rehabilitation Change Package Focus Areas

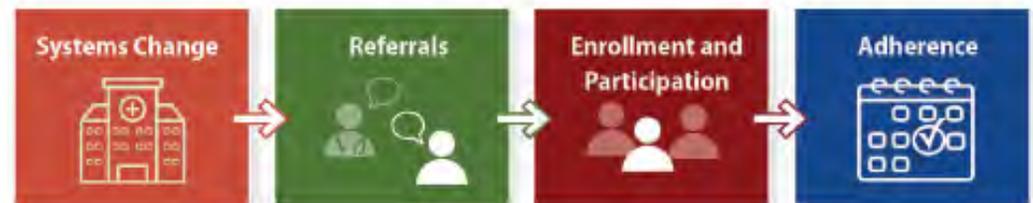


Table 1. Cardiac Rehabilitation Change Package—Systems Change

Change Concept	Change Ideas	Tools and Resources
Make CR a Health System Priority	Establish a hospital champion, such as a quality of care leader or a CR administrator	<ul style="list-style-type: none"> <li>• <b>Lake Regional Health System</b>—Cardiopulmonary Rehabilitation: Presentation for Board of Trustees</li> <li>• <b>Liverpool Hospital</b>—Clinical Champions PowerPoint</li> <li>• <b>AACVPR</b>—Crucial Conversations with Medical Providers &amp; Hospital Administrators About Cardiac Rehabilitation Services Delivering Value Based Care</li> <li>• <b>Million Hearts®</b>—Getting to 70% Cardiac Rehabilitation Participation: Action Steps for Hospitals</li> </ul>
	Engage the care team in CR and ensure their buy-in in CR	<ul style="list-style-type: none"> <li>• <b>AACVPR</b>—Crucial Conversations with Medical Providers &amp; Hospital Administrators About Cardiac Rehabilitation Services Delivering Value Based Care</li> <li>• <b>Lake Regional Health System</b>—Cardiopulmonary Rehabilitation: Update to Department Managers</li> <li>• <b>Million Hearts®</b>—Cardiac Rehabilitation Infographic</li> </ul>
	Use CR referral, enrollment, and participation as quality of care indicators	<ul style="list-style-type: none"> <li>• 2018 ACC/AHA Clinical Performance and Quality Measure for Cardiac Rehabilitation. Thomas RJ, et al. 2018.<sup>19</sup></li> <li>• <b>AACVPR Cardiac Rehabilitation Systems Change Strategy—Using Cardiac Rehabilitation Referral Performance Measures in a Quality Improvement System</b></li> <li>• <b>AACVPR</b>—Sample Performance Measures Letter for Physicians and Providers</li> </ul>



Access the Change Package at:

[https://millionhearts.hhs.gov/files/Cardiac\\_Rehab\\_Change\\_Pkg.pdf](https://millionhearts.hhs.gov/files/Cardiac_Rehab_Change_Pkg.pdf)

## CRCP--*Change Concepts*

### Systems Change



- Make CR a Health System Priority

### Referrals



- Incorporate Referral to CR into Hospital Standardized Processes of Care for Eligible Patients
- Standardize the CR Referral Process
- Use Data to Drive improvement in Referrals to CR

# Cardiac Rehabilitation Change Package

## *Change Concepts*

### Enrollment and Participation



- Educate Patients About the Benefits of Outpatient CR
- Reduce Delay from Discharge to First CR Appointment
- Use Data to Drive Improvement in Enrollment or Participation
- Reduce Cost-Sharing Barriers for CR Services
- Improve Efficiency of Enrollment
- Develop Flexible Models That Better Accommodate Patient Needs
- Modify Some Program Procedures Based on Clinical Need
- Use Clinician Follow-up to Bolster Enrollment or Participation

### Adherence



- Identify Populations at Risk for Low Engagement
- Improve Patient Engagement



# Cardiac Rehabilitation Change Package

## *Implementation Partners in the US*

- AACVPR State Affiliates: <https://www.aacvpr.org/About-AACVPR/Affiliate-Societies-Resources/Affiliate-Contact-List>
- State and Local Health Departments
  - CDC Division for Heart Disease and Stroke Prevention Innovation Grantees: <https://www.cdc.gov/chronicdisease/about/foa/1817/index.htm>
  - National Association of Chronic Disease Directors – representative directory: <https://www.chronicdisease.org/page/RepDirectory>
- Local Y's: <http://www.ymca.net/find-your-y/>
- Agency for Healthcare Research and Quality (AHRQ) ACTION III Task Order Awardee and 6-50 recruited entities (February 2019)



- **Goal #3: Science and Outcomes**

- *Establish a data analytic center to assist in the management of and perform analyses on data from the AACVPR registries*
- *Secure funding to support a select number of research projects*
- *Reengage the scientific community*

# Million Hearts Advocated Scientific Funding for CR Grants

- **NIH's RFA-HL-18-019 and RFA-AG-18-016:**
- Improving Participation in Cardiac Rehabilitation among Lower-Socioeconomic Status Patients: Efficacy of Early Case Management and Financial Incentives
- The improving ATTENDance to Cardiac Rehabilitation (iATTEND) Trial
- Enhancing cardiac and pulmonary rehabilitation adherence through home-based rehabilitation and behavioral nudges: ERA Nudge
- Modified application of cardiac rehabilitation (CR) for older adults (MACRO)
  
- Increasing Adherence to Pulmonary Rehabilitation after COPD-related Hospitalizations (PR)
- Comprehensive Health Informatics Engagement Framework for Pulmonary Rehab (PR)
  
- AHRQ's CR Initiative to support hospitals (with \$6M) in increasing referral, enrollment, and retention in CR and to increase knowledge and inform future efforts. This body of work is captured in the 2019 CRC Action Plan I sent out in my last email. They plan to award an ACTION III partner to lead this work later this month or early March.

- **Goal #3: Science and Outcomes ACTIONS**
  - *Data Center development*
  - *Enhanced live education offerings (Annual Meeting/Workshops)*
  - *Scientific Research project application submission and selection*

# Keys to Success

**Be open to change**

**Refer to, and share, best practices**

**Re-design program to accommodate more patients**

**Stay informed (AACVPR website, webinars,  
regional workshops and Reimbursement Updates)**

**Educate Your Team**



# Who has more trouble changing?

## Staff



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## Patients



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***SAVE THE DATE!***

**34th Annual Meeting**

September 18-21, 2019  
Portland, Oregon

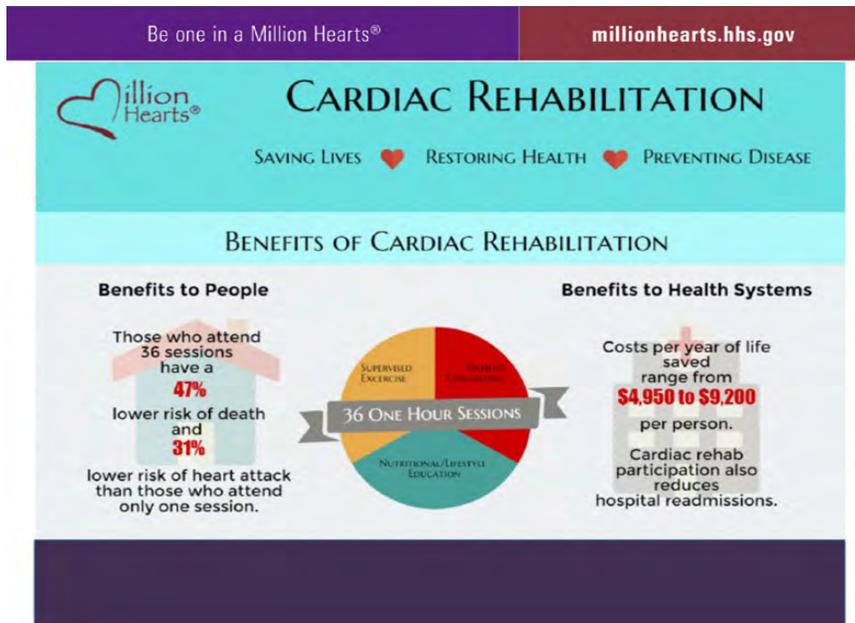


# Appendix Section

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## Cardiac Rehab



## Pulmonary Rehab

Improves Dyspnea, muscle fatigue and QOL

6-12 weeks produces benefits

PR is safe and can be started 3 weeks post Exacerbation

Reduces hospitalizations and days in the hospital

Improves recovery post hospitalization

Reduces the perceived intensity of breathlessness

# Cardiac Rehabilitation Success Stories

## CR Change Package Case Studies:

- Massachusetts General Hospital - [Referral of Patient to External CR Program, Self-Referral of Patient to a CR Program](#)
- Emory Healthcare – [Multidisciplinary-Developed CR Referral](#)
- Penn Medicine – [A Systematic Approach to Increasing CR Referrals](#)
- Memorial Hospital of Carbondale – [Phase 1 CR](#)
- Christiana Care Health System – [Reducing Cost-Sharing Barriers for CR Services with Creative Options](#)
- Genesis HealthCare System – [Group Orientation](#)
- Rochester Regional – [Group Orientation](#)
- University of Alabama at Birmingham – [Increase Enrollment and Session Adherence](#)
- Southwest Florida Heart Group – [Open Gym Model](#)
- Mount Carmel Health System – [CR Open Gym](#)
- Henry Ford Health System – [Electrocardiography Monitoring Based on Clinical Need](#)

- NYU Langone Health – [A Value-Based Management Approach to Efficient Blood Pressure Monitoring During Outpatient CR](#)
- Christiana Care Health System – [Use Clinician Follow-up to Bolster Enrollment](#)
- University of Vermont Medical Center – [Financial Incentives to Improve CR Attendance Among Medicaid Enrollees](#)
- Miriam Hospital – [Patient Ambassador Program](#)

## American Hospital Association/Health Research & Educational Trust “Huddle for Care” Success Stories:

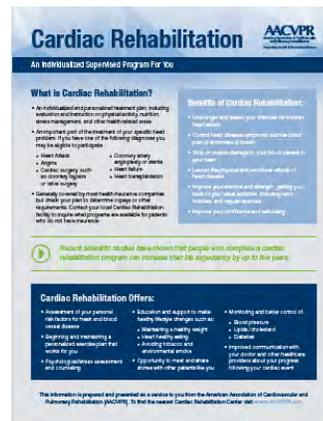
- Dartmouth Hitchcock Medical Center – [Referral Process Improves CR Participation Rates](#)
- Penn State Health St. Joseph – [Improving Patient Recovery Through CR](#)
- Michigan Medicine – [Bridging CR and Patient-Centered Care](#)



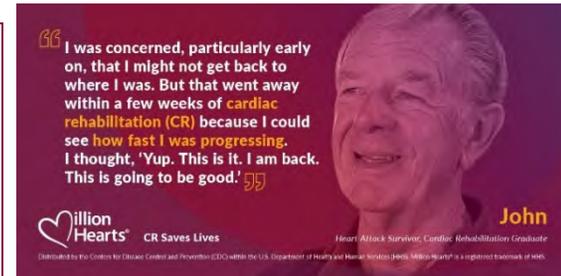
Submit your transition in cardiac care success stories at: <https://www.huddleforcare.org/submit-a-story/>

# Cardiac Rehabilitation Communications Toolkit Implementation

- Disseminate key messages, infographics and factsheets
- Post social media content using [#CRSavesLives](https://twitter.com/CRSavesLives)
- Embed Million Hearts web content into your webpages
- Spread the word about the services and benefits you provide your community
- Send the reach of your communications to [MillionHeartsCRC@cdc.gov](mailto:MillionHeartsCRC@cdc.gov)



Minority status predicts lower referral and participation rates. Women, minorities, older people, and those with other medical conditions are under-referred to cardiac rehabilitation.



Access the Cardiac Rehabilitation Communications Toolkit at: <https://millionhearts.hhs.gov/partners-progress/partners/cardiac-rehab-toolkit.html>

**Q + A**

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